

Effective Client Management In Professional Services



Effective Client Management in Professional Services: How to Build Successful Client Relationships

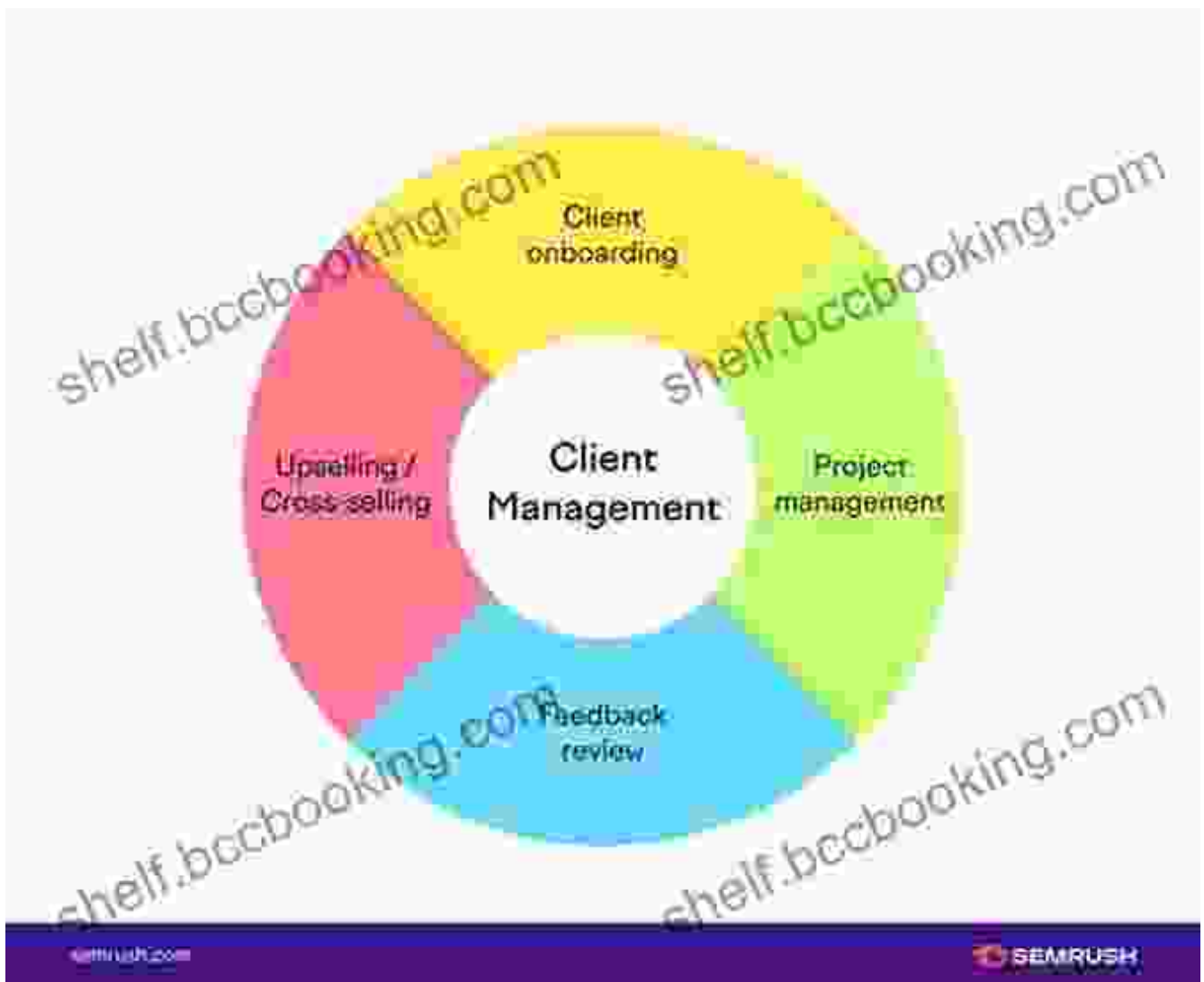
by Simon Monk

★★★★☆ 4.5 out of 5

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Text-to-Speech : Enabled
Screen Reader : Supported
Enhanced typesetting : Enabled
Word Wise : Enabled
Print length : 377 pages



The Ultimate Guide To Client Success



Are you struggling to manage clients effectively? Do you find yourself overwhelmed by the demands of your clients or unable to build strong, profitable relationships? If so, then this book is for you.

Effective Client Management In Professional Services is the ultimate guide to client success. This comprehensive book provides you with everything you need to know to build long-lasting, profitable client relationships.

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- How to build strong relationships with your clients
- How to set and manage client expectations
- How to deliver high-quality services that meet your clients' needs
- How to manage client complaints and resolve disputes
- How to retain your clients and grow your business

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If you are serious about building a successful professional services business, then this book is a must-read.

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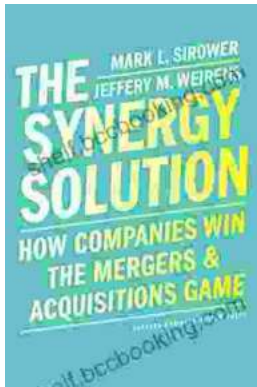
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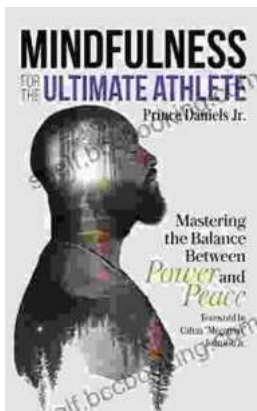
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